

LAW & COMPLIANCE

Public Speaking and Effective Communication

Make risks, options, and recommendations usable for clients, boards, teams, and international counterparts. Rehearse the exchange with AI-driven counterparts before it happens.

Precision that nobody can use is not precision.

Legal analysis is valuable when the audience can act on it. This solution lets lawyers rehearse presentations and difficult conversations with simulated counterparts driven by AI: present options, field questions, handle objections from a client, a board, an authority, or an international counterpart, in their language. Feedback covers clarity, audience awareness, listening, and the ability to turn analysis into choices; a facilitator can add professional observations.

10–15

MINUTES PER REHEARSAL

4

CRITERIA
OBSERVED IN
EVERY SESSION

40+

LANGUAGES, ONE
STANDARD

THE PROBLEMS WE SOLVE FOR LAW FIRMS, IN-HOUSE LEGAL TEAMS, AND COMPLIANCE FUNCTIONS

01 — THE UNUSABLE BRIEFING

Twenty minutes of caveats, and the board still does not know what to decide

Lawyers are trained to be complete, not to be usable. Rehearsing a board briefing with a simulated board that asks about cost, timing, and reputation teaches how to separate facts, assumptions, and recommendation.

02 — OBJECTIONS THAT DERAIL

One hard question from the client, and the structure collapses

Questions and objections are where credibility is won or lost, and nobody practices them. Simulated counterparts react to what is said and push back; participants learn to listen, answer, and keep the thread.

03 — DIFFERENT AUDIENCES, SAME SPEECH

Clients, teams, regulators, and international counterparts get the same explanation

Each audience needs a different order, depth, and language. The same case can be rehearsed with a different audience or constraint each time, until the lawyer adapts without losing precision.

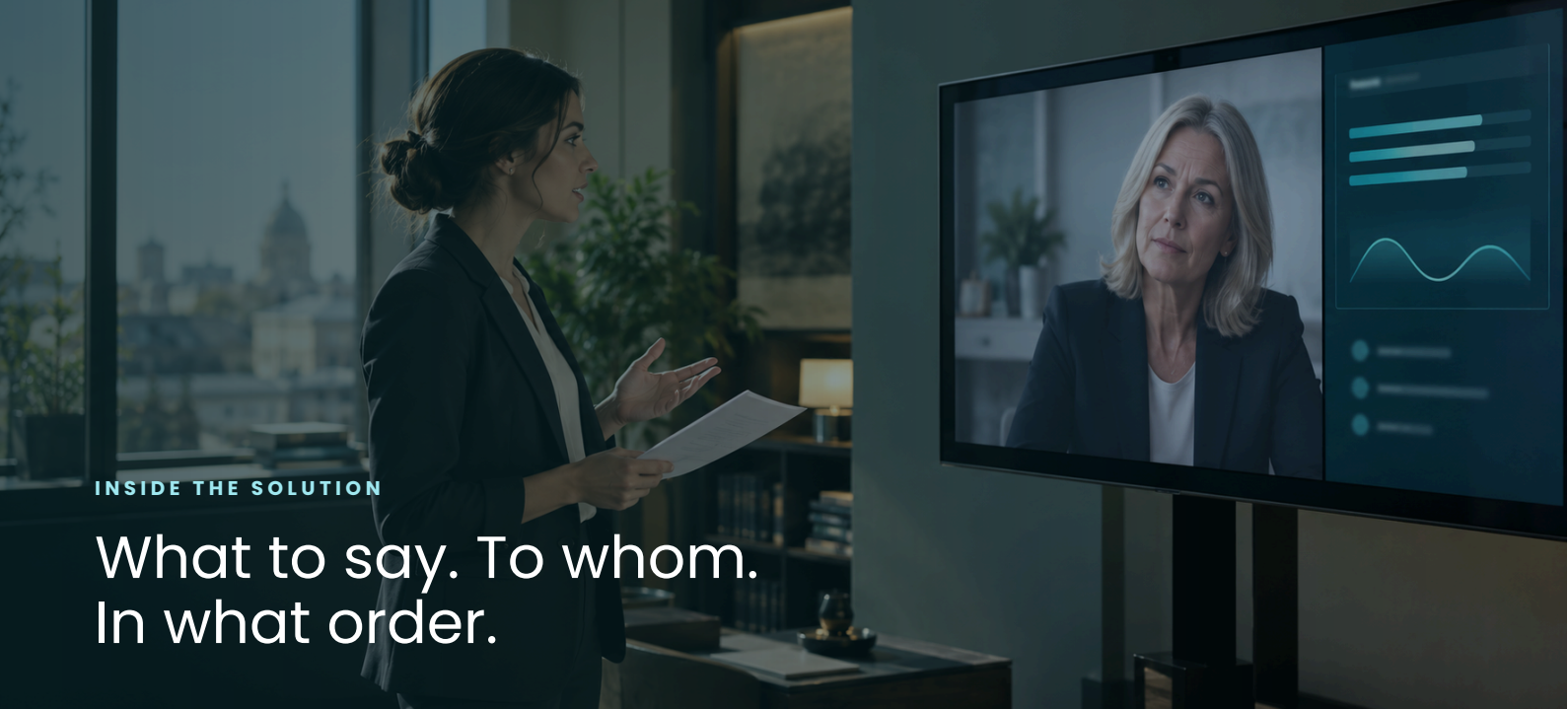
TARGET AUDIENCE

Partners and associates in law firms; general counsel and in-house legal teams; compliance officers who present to boards and authorities; trainees preparing for client contact; legal professionals working in a second language with international counterparts.

FORMAT

Online, in the classroom, or in immersive rooms, without headsets. Rehearsals of 10–15 minutes with AI-driven counterparts; recordings and transcripts; automated feedback plus optional facilitator observations. Role, audience, language, setting, duration, materials, and pressure level are configurable. Integrated with your learning platform.





INSIDE THE SOLUTION

What to say. To whom. In what order.

- 01 Prepare the message**
Identify the decision required, the essential information, and the audience's concerns: cost, timing, reputation, exposure.
- 02 Rehearse the exchange**
Present the options to a simulated counterpart; answer questions and objections; adjust language and pace. The counterpart reacts to what is said, not to a script.
- 03 Review and repeat**
Review the recording or transcript with feedback on opening and structure, clarity without loss of precision, listening and objection handling, actionable recommendations. Then try again with a different audience or constraint.
- 04 A board briefing**
A lawyer presents a choice with regulatory and commercial implications; the simulation raises questions on cost, timing, and reputation; the participant reframes, separating facts, assumptions, and recommendation.

WHAT YOU GET

Simulated counterparts

Clients, boards, authorities, international counterparts.

Recordings and transcripts

Every rehearsal reviewed, not remembered.

Four criteria

Structure, clarity, listening, actionable advice.

Facilitator option

Professional observations on top of automated feedback.

Start with the next real briefing

Choose five lawyers and the presentations they have ahead in the next month: a board update, a client meeting, a hearing with an authority. We configure the counterparts, they rehearse for three weeks, and we look together at how the real briefings went.

WORKS WITH SPEAK TO LEAD

For executives and senior partners, the Speak to Lead program adds two days in the classroom on message framing, presence, and delivery, with individual tutoring on real upcoming communications.

PART OF THE LAW & COMPLIANCE OFFER

One of the five e-REAL solutions for Law & Compliance, with Strategic Thinking and Professional Judgment, Smart Hiring for Legal Professionals, AI Rehearsal for Examination and Negotiation, and Lawyers as Business Partners.

LET'S TALK

Book a demo on www.e-real.net or propose a group of lawyers for a pilot.

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